The GrantEd Group

On Track

Coaching Programs

2026-27

(Prices valid until 30 June 2027)

Because
great research
can change the world.

GrantEd's research career and research/project development coaching

GrantEd's *On Track* seven coaching options are underpinned by our Research Impact Strategy Model™ shown below.

1. On Track – Advance
2. On Track – Promotion
3. On Track – Fellowship
4. On Track – Advisory
5. On Track – Explore
6. On Track – Project
7. On Track – Major Initiative
8. On Track – MRFF Readiness



Research Impact Strategy Model™

Programs

Program
1. On Track - Advance With a focus primarily on helping researchers and academics identify their past track record accomplishments and plan for future success, this program includes a series of online seminars (self-paced), a live group seminar and three x "two-hour 1:1 individual coaching sessions via videoconference over six months with a GrantEd coach. This program aims to support researchers and academics to develop a clear narrative and focus to help them achieve their professional aspirations.
2. On Track - Promotion With a focus on supporting individual researchers to develop a promotion application, this program includes two x 1-hour sessions via videoconference with a GrantEd coach, and editorial support of up to two drafts of the person's promotion application.
3. On Track-Fellowship With a focus primarily on preparing to develop a competitive fellowship application (such as an ARC DECRA or NHMRC Investigator Grant), this program includes three x 1-hour sessions via videoconference with a GrantEd coach, benchmarking support, gap analysis and project conceptualisation support. Ideally conducted well prior to development of the actual application, this program does not include any grant writing or review support, rather acts as the planning phase prior to these activities.
4. On Track-Advisory With a focus primarily on providing a sounding board for researchers who are considering applying for a major grant, such as a category 1 grant, this advisory discussion, held with a senior advisor from Granted, will explore the potential options, track record requirements and project ideas. It will assist researchers to make strategic decisions about their grant development activities.

Programs

Program
5. On Track - Explore With a focus primarily on research planning, this program includes two x 1-hour sessions via videoconference with a Granted coach. This program enables the researcher to develop a clear narrative related to their research focus and develop a plan of activities designed to help them identify and achieve their research goals.
6. On Track - Project With a focus primarily on building capability in developing grants and proposals, this program includes three x 1-hour sessions via videoconference with a GrantEd coach. This program is suitable for researchers planning a project grant such as ARC Linkage or NHMRC Ideas Grant. This program can be run with a small group as well as individually. Ideally conducted well prior to development of the actual application, this program does not include any grant writing or review support, rather acts as the planning phase prior to these activities.
7. On Track - Major Initiative GrantEd's major initiative incubator program brings together high-potential groups of ~4-5 researchers to discuss and develop research and engagement activities related to planning a competitive application for a large scheme such as an ARC Industrial Transformation Training Centre (ITTC), NHMRC Centre of Research Excellence, or MRFF. The group will meet via videoconference with a Granted grants advisor four times for two hours at a time. Ideally conducted well prior to development of the actual application, this program does not include any grant writing or review support, rather acts as the planning phase prior to these activities.
8. On Track - MRFF Readiness With a focus on determining readiness to apply for an MRFF grant opportunity, this program includes three ~1-hour 1:1 individual coaching sessions via videoconference and one review of the Partnerships and Engagement Plan on a Page. The program is designed to work with an applicant (or team working towards a joint submission) 12-18 months out from applying for an MRFF grant who wants to develop a proposal with us over time.

What do our clients say about our *On Track* programs?

I felt that we had a genuine connection, and she understood my particular context with a great deal of empathy and support. This didn't mean she shied away from asking me difficult questions. She really encouraged me to reflect on why I was making particular career decisions.

Program participant

Macquaurie University

I have found our sessions invaluable in reflecting on my academic activities and developing specific, aligned plans. I found the resources that you shared (for planning and also those in our sessions which related to our discussions) very useful in terms of organising my thoughts and aligning my actions with my career aspirations.

Program participant

Deakin Business & Law

About The GrantEd Group

Having collaborated on significant tertiary, not for profit and commercial development and funding projects for several years, Kirsten Bartlett and Lyn Airey joined forces in 2014 to form The GrantEd Group. The GrantEd Group accelerates your success by sharing a proven methodology for funding, strategy and planning. The GrantEd Group helps develop research, engagement and people for impact.
We're an Australian company with a head office in Melbourne and staff scattered around Australia.



Research Grant Development Support

We help researchers plan and develop competitive applications for various grant schemes, including those from the Australian Research Council (ARC), National Health and Medical Research Council (NHMRC) and Medical Research Future Fund (MRFF).



Sprint Research Grant Development Program

Sprint is a multimodal, evidence-based, scaffolded ONLINE grant development program. With video content, DIY activities, live chats and feedback from our expert advisors, Sprint helps researchers develop a more competitive ARC DECRA, ARC Future Fellowship or NHMRC Investigator Grant application.



MRFF Masterclass Program

The GrantEd MRFF Masterclass Program helps applicants choose and plan for the right MRFF opportunity, build confidence and competence in applications and support their highest potential projects.
The program has 5 key components, delivered online.



Workshops and Seminars

We provide strategic, practical workshops, seminars and on demand learning to enable researchers to develop their skills, including how to write competitive funding proposals and tenders, build partnerships, plan their research careers and more.



Online, self-paced on-demand support

Our online on-demand support includes recorded video seminars and written guides on key aspects of various grant schemes, including those from the Australian Research Council (ARC), National Health and Medical Research Council (NHMRC) and Medical Research Future Fund (MRFF). You can view all our available bundles at https://thegrantedgroup.thinkific.com/collections.



On Track Research Career and Project Development Program

Our *On Track* research career and research project development coaching programs offer a range of ways to help researchers plan for and enable a significant, impactful and fulfilling academic career and design razor-sharp research projects.



Prize and Award Application Support

We help researchers plan and develop successful applications / nominations for prizes and awards such as the Eureka Prize, Prime Minister's Prize for Science, Tall Poppy, and many others.
A well-ordered and fresh perspective on an application / nomination can maximise the chances of winning.

Because great research can change the world.

Our core values

INTEGRITY

Doing the right thing, even when no-one is watching. Delivering what and when was agreed, in a responsive way. Seeing things through to the end.



INTELLIGENCE

Demonstrating cognitive agility. Showing the capacity to problem solve and impart our specialised knowledge in proactive ways that can be applied by our clients.



FUN

Making the work we do fun through authentic personalities and personable staff, because laughter makes you feel good.



QUALITY

Maintaining a commitment to high-quality outputs and continuous improvement. Listening and adapting behaviours and activities.



RESPECT

Acknowledging everyone comes from different experiences and perspectives.
We understand the work our clients do is confidential, and important and valuable to them.
We treat them and their ideas with the utmost respect.



VALUE

We can and do make a difference to individuals, their career, their research and their organisations.
We accelerate success.



LEADERSHIP

We have the courage to lead and enable change in the sector.
Clients can trust our advice is up to date and evidence based.



Our service delivery team












Significant wins for our clients

NHMRC Investigator Grants: **$101.8 million**

ARC Future Fellowships: **$57.6 million**

ARC Industrial Transformation Research Hubs: **$22 million**

ARC Industrial Transformation Training Centres: **$24 million**

ARC Australian Laureate Fellowships: **$39 million**

ARC Discovery Early Career Researcher Award: **$20 million**

ARC Discovery Project Grants: **$47 million**

MRFF Opportunities: **$13 million**

ARC Linkage Projects: **$8.4 million**

ARC Centres of Excellence: **$235 million**

ARC Industry Fellowships: **$8.8 million**

Tenders: **$165 million**

Why our clients love us

"The Sprint Program is truly the most amazing program that I have ever attended, focusing on how to successfully attract funds and achieve independence in research career. As an ECR, before attending this program, I would have rated my knowledge of grant applications, particularly NHMRC, as low. However, thanks for the Sprint Program, yourself and rest of the team and ECU, I now feel well-informed about the depth and breadth of it."
Sprinter

"Thank you for all that you did to support our ARC Centre of Excellence Proposal which ultimately was successful. Your contributions to the EOI and full proposal were invaluable. Its quite an incredible process, nothing can be left to chance. Your experience with previous bids, and independent perspective helped a great deal."
Laureate Professor Kevin Galvin
FTSE, FIEAust, CPEng, PhD, DICr
University of Newcastle

"Sometimes you named things that had been lurking in our thinking but had not explicitly named, and other times it was a new insight that was really helpful for sharpening our focus and keeping the writing at the big picture level."
Amanda Berry
Associate Dean Research
Faculty of Education

"You have been so amazing. I think my application would not be as good as it is if it wasn't for you."
Dr Melissa Bloomer
Associate Professor
School of Nursing and Midwifery
Deakin University

"This was actually BETTER than the face-to-face last year - just seemed more targeted so well done on doing it via zoom."
ROPE Workshop participant
Monash University

"I like literally everything in Sprint, from the structure and content of each section to the amazing discussions we have had with Sharon and the team."
It's truly an amazing program for me because it helps me better understand the funding landscape and how to articulate my ideas to develop an outstanding application."
Sprinter

"GrantEd is highly skilled in helping to improving the clarity, precision, and accuracy of large challenging proposals.
It was a pleasure to work with you and I appreciated your help in winning an important new ARC Industrial Transformation Research Hub."
Prof. Dimitrios Georgakopoulos
Swinburne University of Technology

"Your comments and suggestions have been extremely helpful, just as the fantastic Spring program was. Regardless of the result, I strongly believe that I have greatly benefited from the Sprint Program as well as from the comments and suggestions I have received from you on several occasions. Sharon, I cannot thank you enough."
Sprinter

"Your feedback was fantastic. I used another company to review this grant last year, but I will be recommending you to everyone now!"
Dr Megan Crichton
QUT

Our clients include:

Flinders University

Southern Cross University

University of Southern Queensland

The University Of Queensland Australia

James Cook University Australia

Charles Darwin University Australia

The University of Melbourne

Bond University

The University of Newcastle Australia

NeuRA Discover. Conquer. Cure.

Griffith University

Edith Cowan University

QUT

RMIT University

murdoch children's research institute

Deakin University Australia Worldly

University of Canberra

La Trobe University

Federation University Australia

Macquarie University Sydney ~ Australia

UTS University of Technology, Sydney

Adelaide University

Curtin University

Monash University

UNSW Sydney

Swinburne University of Technology

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